



September 15, 2023

Mike wrote this in response to the September 1st WSA Member Update about [Walmart's latest tactics](#) when it comes to sweeping contractors.



Good afternoon, Ranger –

I always find your entries involving Walmart so interesting. It literally never stops with these people and I am so happy we quit Walmart years ago.

I don't know how to further encourage other members to "WALK AWAY!" Just think how much it is costing contractors to cooperate with an audit and what is a reasonable amount of time Walmart can come back on you? One year, five years, or ten?

Additionally, it makes me dizzy to think Walmart can change the scope of work without the contractors right to re-bid. Again I say "WALK AWAY!" We have such a stress free operation without Walmart that it contributes to worker retention. And we are making more money! My letter published in the WSA newsletter is dead on, I wish contractors would trust me and follow our lead. Walmart is NOT a good customer!

As far as Walmart purchasing their own sweepers, I will predict that won't last very long at all. Drivers, maintenance, repairs, and a place to clean/park/store the machine are all issues that will come down on Walmart very quickly. Maybe it would be a good thing for Walmart to experience first hand what is involved to perform parking lot sweeping and what it costs the contractor to dispose of THEIR debris. Then again, it could be nothing more than a scare tactic.

I feel bad for the contractors depending on Walmart to pay their bills but then again after dealing with them for any length of time should have made your instincts scream: "WALK AWAY"

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