



Lowe's Scope of Work Exhibit C Lot Sweeping Services

Vendors will utilize Lowe's CMMS, ServiceChannel Provider Mobile App to check-in and check-out for Services as directed by Lowe's.

Scope of Work:

Vendor agrees to provide the Services and Deliverables set forth below. Subject to the terms of, and through the Services and Deliverables as outlined in, this SOW. Vendor will provide maintenance and repair services to maintain facilities as directed and required by Lowe's. Vendor will provide Services in accordance with the SOW (Exhibit C) and the list of attachments maintenance and repairs at ("Locations") designated in Exhibit A, including the following Services and Deliverables.

Vendor will provide the following Services including all materials, parts, supplies, equipment, and labor unless otherwise designated by Lowe's.

- Lot Sweeping Services

Demand Work Orders: Vendor, utilizing CMMS designated by Lowe's, will be available on call to receive and respond to all Work Orders ("WO") 24 hours per day 7 days per week including weekends and holidays. Vendor will respond and complete all work orders in accordance with the Service Level Agreement ("SLA") as set forth below.

SLA	P1 Emergency	P2 High	P3 Medium	P4 Low
Completion Time	6 Hours	48 Hours	7 Days	14 Days
Completion Time for WO with Parts on Order or Proposed Repairs	7 Days + 6 Hours	9 Days	14 Days	21 Days

Preventative Maintenance ("PM"): Vendor will execute PM services in accordance with the scope of services. PM service tracking, planning, and reporting will occur in CMMS.

Attachments and Exhibits

The following Attachments and Exhibits herein are incorporated in this SOW (Exhibit C) by reference.

List of Attachments

- Attachment 01 – Lot Sweeping Service Breakdown – Frequency, Weeks of Service & Contract Months. Please refer to Exhibit A.

Service Expectation Overview:

Lowe's requires its facilities to be in a controlled, safe, and shoppable environment at all times. Contractor represents, warrants, and agrees to perform all Services hereunder with the utmost concern for the safety of Contractor's Personnel, Lowe's employees, the general public and all property. In addition, Contractor represents, warrants, and agrees that its Service(s) will not interfere with the normal operations of the facility.

- Contractors must arrive at each location adequately supplied with Materials, parts, tools, and equipment necessary to perform Parking Lot Sweeping Service(s).
- The contractor's equipment must be in good working order and fit for the purpose of executing Service(s) outlined herein.
- If Contractor is granted permission in writing from SFM to store tools, Materials, and/or equipment on Lowe's property, Contractor represents and warrants that such storage shall be in accordance with all applicable local, state, and federal laws, rules, regulations, ordinances, codes, as well as in accordance with Lowe's policies. In addition to the provisions of the MPSA, Lowe's shall retain no responsibility for loss of any kind, by any means, due to or otherwise associated with Contractor's Materials, parts, tools, equipment, etc.
- Lowe's in its sole discretion may request that Contractor remove any and all tools, Materials, and/or equipment from the Lowe's Premises and Contractor shall immediately do so.
- Materials (e.g., cleaning chemicals) must be mixed and applied by properly trained and licensed Contractor's Personnel. If mixing occurs on Lowe's Premises, it shall take place only in areas of the lot that are out of the way of traffic, Store operations, and will be at least one hundred (100) feet or more from any storm drain, inlet, manhole or other water conveyance device/system and/or body of water.



- Containers, cans, bottles, piles, or bags of Material are not to be placed for any length of time on landscape or turf areas.
- All spills are the responsibility of Contractor and are to be cleaned up and otherwise remediated immediately in accordance with local, state, and federal laws, codes, rules, ordinances, and regulations.
- Lowe's requires there be a designated supervisor or available at all times while Services are rendered. The designated supervisor must be able to communicate efficiently and effectively with Authorized Store Personnel.
- The contractor must advise the MOD and SFM within one (1) hour of any and all property damages and/or injuries on Lowe's Premises.
- Additionally, within twenty-four (24) hours of the incident, Contractor must prepare and deliver to the Facilities Management a written report of each incident of injury to any person and/or property damage, loss, or theft on Lowe's Premises.
- Contractors should consider Lowe's as a source to purchase products, hand tools, etc. when doing so provides cost savings to Lowe's.
- Contractor shall provide the Lowe's GPS tracking data associated with Services rendered for a specific WO or set of WOs as requested.
- Contractor must adhere to Lowe's check-in/check-out procedures within the CMMS. It is required that the Contractor utilize IVR or GPS that communicates with Lowe's CMMS.

Parking Lot Sweeping PM Service(s):

- Parking Lot Sweeping PM Service(s) is an all-inclusive set of Services for the purpose of maintaining Lowe's Premises for a set rate as outlined in Exhibit A. Such PM fees are inclusive of all labor, time, supplies, Materials, parts, tools, equipment, mobilization, freight, and fuel utilized in the performance of the Service(s).
- Parking Lot Sweeping PM Service(s) shall include, but is not limited to, the following requirements:
 - Contractors shall perform mechanical sweeping, collection and disposal of trash and debris.
 - Service areas include all parking areas/lots, driveways, sidewalks, building apron, docks/truck wells, gutter pans at curb lines and other vehicle access areas on the Premises.
 - Equipment shall be designed for and have the capability to sweep, vacuum, contain and transport debris.
 - Contractor shall ensure Stores with pervious concrete/asphalt are identified and serviced with equipment that meets or exceeds local, state, and federal codes and regulations for these surface types.
 - Contractor shall perform additional collection and disposal of trash and debris.
 - During each Parking Lot Sweeping PM Service, Contractor shall utilize power blowers or vacuums to Service sidewalks, curb stops and building aprons, etc.
 - In applications in which equipment (e.g., power blower) used does not contain trash and debris, Contractor shall collect and dispose of the material immediately at the conclusion of power blowing.
- Porter Service "Porter Service" includes, but is not limited to manual sweeping, collection and disposal of trash and debris by trained employees or agents of Contractor within the Parking Lot Sweeping PM Service at specific locations. Stores requiring this additional work shall be notated as such under the bid sheet column header "Increase / Decrease PM Service Scope" as requiring Porter Service.
 - Under these circumstances, Porter Service shall be included within the Parking Lot Sweeping PM Service(s). The contractor shall include all applicable Fees for Parking Lot Sweeping PM Service Fee AND Porter Service at Stores identified on the bid sheet as requiring Porter Service.
 - Porter service should ONLY be recommended by the Contractor after all other options included in the Parking Lot Sweeping PM Service(s) have been exhausted. Porter service requires prior approval by SFM.
- Lowe's will attempt to clear vehicles from the parking lots during Contractor's work hours.
- Lowe's does not guarantee the lot will be free from vehicles during Service.
- Parking Lot Sweeping PM Service frequencies are unique by Store. Current Store Service frequencies are set forth in Exhibit A.
- Fourteen (14) days prior to initial Service, Contractor shall provide SFM Account Manager an excel spreadsheet containing a list of each awarded Store along with a two (2) hour timeframe in which work shall be completed on assigned Service days.

Parking Lot Sweeping Repair Service(s):

Parking Lot Sweeping Repair Service(s) encompasses repair(s) and other Services not covered within Parking Lot Sweeping PM Service(s) including, but not limited to, temporary increase in frequency of Parking Lot Sweeping Service and disposal of larger items (e.g., mattresses, toilets).

- Parking Lot Sweeping Repair Service(s) shall be provided upon demand.



- Contractor shall receive specific WOs for Parking Lot Sweeping Repair Service(s).
- Contractor must "In Progress-Dispatch Confirmed" every WO in CMMS within twenty-four (24) hours.
- All Parking Lot Sweeping Repair Services must be completely Serviced by the Work Order Scheduled date with the facility left fully operational and recorded as such in Lowe's CMMS by Contractor changing the WO status to "Completed-Pending Confirmation" during the CMMS check out process.
- Contractor is **not to** perform Services requested by Store personnel without receiving a WO through Lowe's CMMS or receiving verbal approval from SFM. Any Service(s) completed outside of an approved WO or verbal approval from SFM will not be paid by SFM. Verbal Service requests will always be followed with a WO by Lowe's via Lowe's CMMS.
- While onsite for dispatched WO, Contractor shall complete all services to the Premises to ensure compliance with local, state and federal regulations, laws, rules, ordinances, and codes.
- Contractor represents, warrants, and covenants that Contractor shall have any and all necessary labor, Material, parts, tools and adequately sized equipment readily available to respond appropriately to all priority levels within the associated response times.
- Any malfunctions to the applicable Premises and/or components/parts thereto due to any act or omission of Contractor or Contractor's Personnel shall be corrected at no additional cost to Lowe's, including, but not limited to, any travel costs associated with such Services.

Product Specifications:

- OEM Equipment for the purpose of this SOW is a truck mounted, vacuum type sweeper or self-propelled mechanical sweeper ("Sweeper"), complete with brushes and sprinkling system in full working order. Sweepers in addition to above shall at a minimum have:
 - Side or Gutter Brooms: Located on each side, center of sweeper; hydraulically driven and hydraulic or pneumatic raised, lowered, suspended, adjusted, and tilted with variable speed control with inside cab controls.
 - Power tilt gutter brooms on both sides controlled from inside cab.
 - Vacuum Nozzles/ (Vacuum Sweepers Only): Minimum 10" inside diameter pickup heads; smooth inside bore Nozzles to be aluminum or hardened mild steel; quick disconnect at pickup head.
 - For safety nozzles must automatically raise when truck is placed in reverse. Pick-Up Sweeping Head/ (Regenerative Air Sweepers Only)
 - Minimum of eighty-seven-inch (87") wide with two-inch (2") abrasion resistant steel shoes/runners, heavy duty three-eighths inch (3/8") thick wall rubber hoses attaching to hopper, quick disconnect on suction hose only, suspended from a minimum of four (4) adjustable springs one (1) on each corner of pick-up head.
 - For safety head must automatically raise when truck is placed in reverse.
 - For performance, regenerative pick-up head must include a broom inside of the head.
- The contractor shall supply all Materials and parts associated with completing the Service outlined herein. Additionally, all Materials and parts must meet or exceed current industry standards and meet or exceed the requirements of all local, state, and federal codes, ordinances, laws, rules and regulations.
- No deviations or variations to OEM recommended equipment, parts and/or Materials and parts shall be made without the prior consent of Facilities Management and/or their authorized designee(s). Any intended deviations from these specifications must be clearly defined and must be of equal or better quality.
- In the event of a conflict between the requirements of the OEM technical specifications, local, state, and federal regulations, laws, rules, ordinances and codes, and industry standards, Contractor shall immediately notify SFM on a solution before leaving the Premises and before proceeding with Services. The consent or approval of Lowe's to proceed with work will in no way impact, diminish, or eliminate Contractor's obligations under the Agreement.
- Lowe's reserves the right to accept and reject any Contractor recommended changes in specifications. Lowe's also reserves the right to modify specifications at any time for any reason. Changes shall be documented in writing by SFM.
- Materials, parts, tools, and equipment required according to OEM technical specifications, local, state, and federal regulation(s), laws, ordinances, and codes, along with industry standards, shall be utilized by Contractor for any and all Services; in the event of a conflict between the requirements of the OEM technical specifications, local, state, and federal regulations, laws, ordinances and codes, and industry standards, Contractor shall comply with the requirements that are most stringent, but shall at all times ensure its Services are performed in compliance with all applicable federal, state, and local regulations, laws, ordinances and codes. In addition, Contractor shall, in accordance with the MPSA, ensure it has obtained any and all permits required in rendering Service(s) permits.
- As deemed applicable by SFM, Contractor shall be issued a billable WO (the price of such Deliverable(s) will be negotiated by



the parties and set-forth on the applicable WO) to draft one (1) set drawings, templates or diagram.

- The contractor shall maintain and utilize existing drawing(s), template(s), diagram(s), etc. for any and all work during the term of this SOW.
- Note: Contractor will not be issued additional billable WOs to generate drawings, templates, diagrams, etc. for assets previously drafted.
- In accordance with the MPSA, all drawings, templates, and/or diagrams authored, created, or developed, solely or collaboratively with others, by Contractor or Contractor's Personnel in connection with this SOW shall be deemed Deliverable.

Materials and Workmanship:

- Contractor must maintain a sufficient quantity of Materials, parts, tools and equipment on hand and/or have immediate access to Materials, parts, tools and equipment in order to prevent unnecessary delays of Service resulting in unnecessary downtime of the Premises.
- In addition to the provisions of the MPSA, all Services provided under this SOW shall be performed in an efficient and competent manner and shall be rendered in accordance with Lowe's and industry standards, along with all local, state and federal regulations, laws, ordinances, rules and codes.
- As applicable, Contractor must maintain at a minimum of one (1) Contractor's employee within each municipality in which Stores are assigned during the duration of this SOW. The applicable, Contractor's Personnel shall:
 - Be available twenty-four (24) hours a day, seven (7) days a week and three hundred sixty-five (365) days a year.
 - Visually audit each awarded Store for SOW compliance no less than one (1) time per month. Contractor's employee shall review audit findings along with corrective action to be deployed to correct deficiencies with Authorized Store Personnel prior to leaving Store.
- Contractor shall be responsible for its personnel, labor, equipment, Materials, and processes and shall be accountable for errors and damages made/caused by these resources, including, but not limited to, replacing, or repairing anything damaged on or within Lowe's Premises directly or indirectly by Contractor's Personnel, at Contractor's sole expense.
- SFM reserves the right to conduct quality audits to determine if service levels are being maintained as defined herein.

Disposal of Waste:

- Lowe's reserves the right to dispose and/or recycle any parts and/or components up to and including entire systems and components thereto being removed prior to disposal by Contractor.
- In accordance with the MPSA, for all parts and/or components up to and including the entire system being removed that Lowe's chooses not to recycle through Lowe's recycling program, it is the sole responsibility of Contractor to dispose of all Materials, parts, trash, debris and/or other matter properly and in compliance with all local, state and federal laws, ordinances, rules, regulations and codes. In addition, chemical wastes of any kind shall be managed and removed from the property by Contractor, and all chemical wastes shall be removed from Lowe's property and properly disposed of by Contractor in in compliance with all local, state and federal laws, ordinances, rules, regulations and codes. Any deviation whatsoever from the foregoing must be pre-approved by Lowe's Corporate Loss Prevention in writing.
- **Under no circumstances** shall any Materials or parts be left on Lowe's property or disposed of in any Lowe's HAZMAT areas, waste receptacles and/or trash compactors.
- Lowe's shall require a manifest be kept and provided to SFM upon request with recycled certificates from Contractor's recycler indicating the recycler's name, address, contact, products recycled, and any other information that Lowe's shall reasonably require.

Customer Service:

- Contractor shall maintain a dedicated toll-free customer service phone number and have access to LOWE'S CMMS to access the WO system and program management.
- Contractor shall maintain customer service support twenty-four (24) hours a day, seven (7) days a week and three hundred sixty-five (365) days a year.
- Contractors' Personnel are required to be appropriately dressed and display identification badges at all times.

General Guidelines:

- **Service Hours:**



Services must be performed during hours as coordinated and approved by SFM and the specific location's Authorized Store Personnel.

- **Food and Drinks:**
Lowe's does not permit food or drink on the sales floor. This includes, but is not limited to, the fenced-in Bullpen area behind the Store.
- **Tobacco Usage:**
The use of tobacco or tobacco related products (e.g., chewing tobacco, snuff, cigars, pipes, e-cigarettes) is prohibited anywhere on the Store's Premises (including, but not limited to, the sales floor, warehouse, yard, parking lot, the fenced-in Bullpen area behind the Store, rooftop, etc.).
- **Contractor's Vehicles:**
Contractor's vehicles must be parked in an area that does not obstruct normal traffic flow, fire zones and/or loading areas. Contractors are not permitted to park its vehicles in the parking spaces closest to the Store as customers are given priority to these spaces.
In addition to the provisions of the MPSA, vehicles used by Contractor as part of its Services hereunder must be maintained in accordance with local, state and federal codes, laws, rules, and regulations.
- **Equipment Modification:**
No equipment may be defaced, painted, decals applied or otherwise modified in any way from the original specified conditions for any reason.
- **Use of Lowe's Power Equipment:**
Contractors are **not permitted** to use Lowe's power equipment. The use of forklifts, electric pallet jacks, pickers, etc. by Contractor is strictly prohibited.

Pre-Season Walk Thru / Site Plan:

Contractor is required to complete a Preseason Walk & Inspection Form – Exhibit E **no later than March 31st, 2023**. During the walk, a Lowe's approved representative (Store Manager), and a representative from Vendor's management team must be present.

During the walk, the Vendor is required to:

- Mark up two Google Maps (Minimum) or they can draw on the blank site map.
- Mark all pre-existing damage to concrete curbs, light poles, fences, signs, landscape, guardrails, retaining walls, wheel stops, doors, building, or other items within the common area.
- Date Stamp Photos of all pre-existing damage in a manner that it shows the complete area and relative location to the store. Include detailed description of all damage noted on Pre-Season form.
- Lawn Maintenance Areas. Make sure you know all the boundaries of the property, so no area is missed during service.
- Review any store concerns or discuss special needs of the Store with the store representative.
- Have the Google maps or the drawn site map signed by Lowe's representative and Contractor

SFM Mobile App/Service Channel/Service Validation:

Vendors will utilize Lowe's CMMS, ServiceChannel Provider Mobile App to check-in and check-out for Services as directed by Lowe's and as set forth below.

- Upon arrival onsite, Vendor will "check-in" to each work order utilizing the Lowe's CMMS ServiceChannel Provider Mobile App with GPS Check-In updating the work order status to "In Progress/Onsite."
- Upon completion of the service, Vendor will engage Lowe's store management to complete landscape service checklist and "check-out" of the work order prior to departure from the physical location utilizing the Lowe's CMMS ServiceChannel Provider Mobile App with GPS Check-out and update the work order status to Completed/Pending Confirmation.
- If Vendor fails to check-in and check-out to the satisfaction of Lowe's requirements, Lowe's may decline payment for that work order. **ANY WORK ORDERS WHERE LOWE'S DECLINES PAYMENT WILL BE DEDUCTED FROM VENDORS MONTHLY PAMENT.**

Service Level Agreement:

Failure to Meet Performance of Services: Notwithstanding any provision to the contrary and in addition to any and all other remedies available to it, if Vendor fails to provide Services/Work Order that meet SLA and scope requirements and SFM chooses to remove and replace Vendor from Locations or Work Order, Vendor agrees to fully reimburse SFM for the costs and expenses at the greater amount of either the cost of using another vendor or as set forth below. SFM may offset such costs and expenses in accordance with the Agreement.



Number of Locations or Work Order Removed	1 – 10 Locations	10 or more locations
Cost Per Location / Task	\$5,000 USD	\$10,000 USD

SFM will issue Vendor a verbal/written notice if they deem the Vendor is failing to meet the SLA and scope requirements. The Vendor is given a 2-week (14 days) cure-period after receiving the verbal/written notice from SFM to cure the service / Work Order failures. If the Vendor meets SLAs and scope requirements during the 2-week cure period to Lowe’s Facilities satisfaction, Vendor will retain the store / Work Order and not be charged any fees. If the vendor has a future missed SLA’s within the same landscaping season, SFM has the right to replace the vendor without an additional cure period. If the Vendor misses a service or does not meet SLAs and scope requirements during the 2-week cure period to Lowe’s Facilities satisfaction, Vendor will be removed and replaced and agree to fully reimburse SFM for the costs and expenses at the greater amount of either the cost of using another vendor or as set in the table above. SFM may offset such costs and expenses in accordance with the Agreement. Reimbursement to include any additional cost of seasonal service or Work Order completion for the remaining contract term and any remediation cost incurred to bring site up to Lowe’s standard.

Performance Reviews (KPI’S) Bonus and Penalties: Upon receiving a monthly KPI Score, Lowe’s will either process payment at the monthly work order invoiced value, award a compensation bonus or assess a financial penalty to the Vendor as applicable. In the event of a compensation bonus or financial penalty, Lowe’s will calculate the amount due to either party using the Performance Outcome Multiplier (“POM”) as set forth in the table below. The POM is multiplied by the Vendor’s total month’s billings for Services for the month performance is measured. Amounts due from Lowe’s to Vendor shall be payable in accordance with the monthly performance-based WO. Amounts due from Vendor to Lowe’s shall be in the form of penalty assessed WO in Lowe’s CMMS immediately post conclusion of the performance measurement period.

P4P KPI 2.0		
PM Services		
KPI Performance Score	Performance Outcome	POM
98% - 100%	Compensation Bonus	1%
90% - 97%	Compensation Bonus	0%
88% - 89%	Financial Penalty	-1%
86% - 87%	Financial Penalty	-2%
84% - 85%	Financial Penalty	-3%
82% - 83%	Financial Penalty	-4%
<82%	Financial Penalty	-5% and/or terminate
Reactive Repairs		
KPI Performance Score	Performance Outcome	POM
99% - 100%	Compensation Bonus	5%
97% - 98%	Compensation Bonus	4%
95% - 96%	Compensation Bonus	3%
93% - 94%	Compensation Bonus	2%
91% - 92%	Compensation Bonus	1%
90%	N/A	0%
88% - 89%	Financial Penalty	-1%
86% - 87%	Financial Penalty	-2%
84% - 85%	Financial Penalty	-3%
82% - 83%	Financial Penalty	-4%
<82%	Financial Penalty	-5% and/or terminate

The contractor will be liable for reimbursing Shields for any fines paid or work completed due to any notice of violations (NOV) resulting from not completing the required work as outlined in this agreement. Shields Facilities Maintenance will be entitled to credit as set forth below for service providers unreasonable delays in performing the required service.



- Credit for delays will be as follows:
 - Completed 1 - 7 days past required timeframe: 50% credit.
 - Completed 8 - 14 days past required timeframe: 75% credit.
 - Completed 15 or more days past required timeframe: 100% credit.

Note: Not all service failures will have or will require a service ticket to be submitted. The expectation is for Contractor to provide services as required per the contract. The contractor should not wait for the receipt of a ticket to complete service in the case of a known failure. **The contractor will be liable for reimbursing Shields for any fines paid or work completed due to any notice of violations (NOV) resulting from not completing the required work as outlined in this agreement.**

Self-Help:

- If Primary Vendor fails to maintain Lowe’s property according to the approved specifications, Primary Vendor will be required to address the deficiency within twenty- four hours from time of notice. SFM reserves the right to Self-Help at Primary Vendor’s expense if they fail to respond.
- If Primary Vendor fails to respond within 4 hours from an emergency notification, SFM reserves the right to exercise immediate Self-Help.
- When Self Help is required, SFM will work toward procuring a replacement party to assist in addressing the issue. The Primary Vendor will reimburse any costs incurred by SFM to resolve the performance failure to Lowe’s within 30 days.
- If contractor does not perform the required services including but not limited to an acceptable quality standard per the scope of work (SOW) or job abandonment, SFM reserves the right to offset any additional monies required by an alternate contractor, against any monies due, or already paid if no monies are due.

Invoicing:

All in scope routine services for the season will be paid at a monthly flat rate. You must invoice Shields on the LAST DAY of each month but no later than the 10th day of the following service month.

For any services performed outside of the scope, a work order must be obtained prior to commencing work. The work order will be given when our customer provides consent for the additional service. This work order number must be listed on the invoice, or the invoice will not be paid.

All invoices for out-of-scope services performed prior to November 30th must be received no later than December 5th of the current calendar year. If they are received after this date, they will not be paid.

Termination:

If you abandon the Work or fail to perform in a safe and satisfactory manner: (1) SFM has the right to terminate this Contract; (2) you will be liable to us for all damages allowed by law, including any costs incurred to complete the Work; and (3) you will not be entitled to any compensation for the Work completed prior to the termination until we have had the opportunity to complete the Work and determine the exact amount of damages.

Cancellation:

We have the right to cancel this Contract at any time, for any reason, upon written notice to you. In the event we cancel this Contract, you will be paid for work actually performed by you. In no event shall our payment include prospective profits for Work unperformed.

Liens:

You waive any lien or claim of lien which you may have in connection with the Work. You shall keep the premises and work free and clear of all liens and claims, and you shall promptly settle all claims with your employees and suppliers. We have the right to request lien waivers and releases and to withhold any payment to you until we receive the requested waivers or releases.

SFM reserves the right to revise this Scope of Work Document at any time to clarify or include items which require further explanation. A revised scope with detailed changes will be provided for contractor signature at that time.



By signing below, I acknowledge that I have read, agree, and understand SFM Lowe's Exhibit C Scope of Work in its entirety.

 Authorized Vendor Signature

 Date

 Print Name

ATTACHMENT 01 – Lot Sweeping Service Breakdown – Frequency, Weeks of Service & Contract Months.

Please refer to Exhibit A.

LOT SWEEPING BREAKDOWN			
Season	Weeks of Services	Contract Months	Sweeps Per Week
Year Round	52	12	2,3,4,7
Jan-Nov	47	11	2
Feb-Nov	43	10	2
March-Nov	39	9	2,4,7
March-Oct	35	8	2,3
April-Nov	34	8	2
April-Oct	30	7	2
April-Sept	26	6	2